



On-premises Solution Creates Speed and Scalability for Employee Benefits Specialist

Story Snapshot

A UK company needed to overhaul its decade-old infrastructure.

Merger and acquisition activity put the existing technology under pressure and employees were encountering lags in its system.

Insight facilitated:

- The creation of a bespoke on-premises data centre that increased speed, bandwidth and offered future-proof scalability.
- 500 UK end-users receiving boosts in bandwidth and speed, improving productivity and employee experience.

Background

An independent pensions, investments, and employee benefits specialist with offices across the United Kingdom provides leading financial advice, using the latest technology and training.

Challenge

A slow-down in the company’s data centre meant its bandwidth was no longer sufficient for 500 employees. This created a suboptimal user experience and negatively impacted productivity.

In addition to this, parts of the IT infrastructure had reached capacity or end-of-life. This meant that following acquisitions, the client could no longer scale the platform quickly and without disruption.

As the organisation’s existing infrastructure was no longer fit for purpose, the company turned to Insight for a cost-effective, future-proof solution.

“As a person-driven business, it’s paramount that our employees aren’t slowed down by the technology they use. Insight showed us what was possible if we changed to a full HPE system. Our speed is now unleashed, and we have the capacity to scale at any time.”

IT Director

Modern Infrastructure

“We didn’t want a cloud-based solution, we wanted to remain on-premises. Insight built a solution that was scalable and has empowered end-users.”

IT Director



Solution and Outcome

To create a cost-effective and future-proof solution, Insight undertook a three-stage process beginning with its Discovery Workshop.

The Discovery Workshop enabled Insight’s consultants to understand the client’s needs and challenges in detail and highlighted that an on-premises solution would continue to best meet its specific requirements.

Following this, Insight’s Design Workshop facilitated the data centre design, focusing on HPE storage, and the migration and project plan. Insight’s solution was to replace the existing combined infrastructure and move to a full HPE system, alleviating the speed and bandwidth issues.

Thanks to the detail and diligence at the planning stage, the final implementation phase of the process was completed with zero hours of downtime. Over two weekends, without interruption to any operations, Insight swiftly installed the new hardware, configured all devices to enable remote access, and configured and updated all the software.

The company’s new data centre is free of all its previous problems. This enables higher productivity, improved employee experience, and future-proofing its ability to scale.

Why Insight?

As a Leading Solutions Integrator, Insight is ideally suited to build and plan services to deliver infrastructure solutions, whether they’re cloud-based, on-premises, or hybrid, with minimal impact for its clients.

By taking a consultancy-led approach, Insight is able to use its expertise, experience, and proven methodologies to fully understand its clients’ needs. Taking this approach enabled the design and implementation of a bespoke on-premises solution.

Insight’s support services ensure clients continue to get the best from their partnership, which is why Insight also supports this client’s infrastructure management.

FAST FACTS

Two

weekends to complete the full migration.

Zero

hours of downtime or interruption.

500

end-users get bandwidth and speed increases to better serve clients.

Future-proof

Scalable and forward-thinking solution keeps pace with new business and acquisitions.