License Consulting Services

Lean Licensing

Continual optimisation of your software estate.

Our service will help you to reduce licensable deployments and obligations across your IT estate. We look at how your software is installed and used through to future procurement needs on contract renewals based on trends. We take the data that your organisation creates and turn it into meaningful information to allow you to ensure you are running your software estate as efficiently as is possible.





Business challenge

Best practice software asset management can deliver excellent return on investment for an organisation. It can help to eliminate inefficiencies in the software lifecycle by, for example, recycling unused technologies or removing duplicate technologies.

Software license optimisation delivers far greater financial rewards. However, many organisations struggle to deliver timely information that allows action to be taken. Those that have skills and resources to interpret data can leverage assets and get the strongest results.

Our solution

Our Lean Licensing service provides dynamic software license optimisation guidance. We help truly unlock the commercial returns available to you from your software estate and enhance future decision making.

Using our Environment and Tooling, Purchasing and Entitlement and Governance and Compliance services, we deliver a fully outsourced, dynamic Software Asset Management Service. This gives you:

- An understanding of where you are today and how best to control and manage that position.
- Consultation on what your future strategy and organisational goals are.
- Strategies and tactics for how best to use the software you have today and optimise future procurements without overspending or underutilsing your exisiting assets.

Benefits

- Maximise the value you extract from your current software estate.
- Reduce shelf-ware and licensable consumption.
- Eliminate 'over-procurement' and streamline demand.
- Align future purchasing of software to organisational goals.

Related services

- Licensing Intelligence Centre to provide on demand software licensing expertise as an extension to your service desk.
- Environment and Tooling to provide clarity on the IT assets in your organisation and/or to manage associated tooling.
- **Purchasing and Entitlement** to efficiently manage and advise on software procurement decisions and drive fulfilment actions.
- **Governance and Compliance** to manage risks and change, support processes and good practice, plus provide insightful stakeholder reporting.

