



Have a  
Question?

**BREXIT**

We've got EU covered

Insight 



## FAQ

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### 1. Will Brexit impact upon pricing?

Insight will not be charging differently for goods post Brexit. It is possible that vendors may alter their pricing due to many factors including increased component costs and exchange rates, however, we are not aware of any specifically attributed to Brexit at this time.

There have been increases from carriers due to the additional paperwork required by all parties now, but these have been minimal. There is also a compulsory government fee of £4.50 per shipment levied for additional outgoing customs checks.

### 2. What impact will Brexit have upon product availability and lead times?

There have been shortages across many vendors from 2020 into 2021, which have been driven by component shortages primarily. Vendors are not directly citing Brexit as the delay factor at this time. If clients wish to ship goods from the UK to the EU now, there are time delays depending on the country to which they are being exported and the customs clearance processes that are applied.

### 3. What steps should we be taking for these new arrangements?

Insight has several available options to support clients trade with the EU. We recommend reading our website material to support selecting the best option to service your requirements, or speak directly to your account manager.

### 4. I plan to begin or continue exporting from the UK. What general customs procedures will I have to follow?

If you wish to export from the UK, Insight will support you to make this as frictionless as possible. Insight will act as EOR (exporter of record), we will prepare the commercial invoice and arrange the shipping via DAP (Delivery at Place / Duty at Port).

We will ask you to provide a VAT number for your organisation in the country of destination, an EORI number for the same and appropriate contact details for the delivery, whereby your organisation will act as importer of record.

If you don't wish to follow the process above, we do offer a Managed Service.

### 5. My EORI number was issued by the UK. Can I continue to use it to trade with EU Member States?

EORI numbers issued by the United Kingdom are no longer valid in the EU. Non-EU businesses and traders established in the EU that wish to continue trading with the EU need to register with the customs authorities of the country of importation and apply for an EORI number. You should register with the authorities of the EU Member State where your company has a permanent establishment. If your company is not established in an EU Member State, you must either register or appoint a customs representative to carry out the formalities on your behalf.

### **6. Will my organisation have to pay import duties in the destination country on goods purchased from Insight UK?**

IT products are generally exempt from customs tariffs (or duties). However, there are some exceptions depending on Country of Origin and, for example, items considered home entertainment or gaming are often subject to tariffs. Unfortunately, these are not being consistently applied throughout the EU member states currently. Insight provides commercial invoices with all exports which contains the applicable six digit tariff code. When it arrives at the destination country a further four digits can be applied by the local customs agents which ultimately determines whether it will attract a tariff or not.

### **7. Does my company have to pay VAT on goods that Insight is exporting from the UK on my behalf?**

UK VAT will not be charged on an invoice generated by Insight Direct (UK) Limited.

As of January 1, 2021, goods imported into an EU Member State are subject to VAT in the Member State concerned, at the rate that applies to the same goods in that Member State. VAT is payable to customs authorities at the time of importation, unless the Member State of importation allows import VAT to be included in your periodical VAT return (using a deferment account). The taxable amount is based on the value of the goods for customs purposes, plus the cost of other charges, taxes and duties incurred by the importation itself.

### **8. What can Insight offer me beyond Brexit?**

Insight can provide you with a range of options. The four primary solutions to support your international requirements beyond Brexit are as follows:

1. Use our German business for standard mainland EU requirements.
2. Use our Irish business for standard Republic of Ireland requirements.
3. Use our Export team for shipping from the UK.
4. Use our UK Vat registration in the Netherlands for CISCO direct purchases required in and EU country.

For further detail please visit our website.

### **9. If I want to ship from Insight's German warehouse, do I need to change any details around my account/change account manager/buy directly from Insight Germany?**

To order from Insight Germany, you will need to create a new account with us in this entity. It is a simple process for Insight to replicate your details into our German system and you can be looked after from the UK from a single Account Management team.

### **10. Will my goods take longer to arrive if purchased from Germany?**

Generally not, our supply chain in Germany is similar to the UK.

### **11. How does purchasing services or software licensing from Insight UK differ to buying products (and what are the implications)?**

As there are no physical goods as such, there are no specific customs implications caused by ordering software licensing, cloud software or services from Insight UK for use or delivery in the EU.



We've got EU covered.

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